



# 個體經濟學一

Microeconomics (I)

## CH2 The analysis of consumer behavior

### \* Utility function

Total utility of consuming  $(x, y)$ , denoted as  $u(x, y)$ , is the total level of total satisfaction of consuming  $(x, y)$ .

- { Cardinal utility analysis (number itself is meaningful)
- { Ordinal utility analysis (number is used to rank bundles)

⇒ In Ordinal utility analysis, higher value of TU is associated with higher level of satisfaction.

utility function is a function from bundles to a real number

such that  $\begin{cases} u(x_1, y_1) > u(x_2, y_2) \Leftrightarrow (x_1, y_1) \succ (x_2, y_2) \\ u(x_1, y_1) = u(x_2, y_2) \Leftrightarrow (x_1, y_1) \sim (x_2, y_2) \end{cases}$

$$u : (x, y) \rightarrow \mathbb{R}$$

$u(x, y)$  total utility

EX:  $(2, 3) \quad - \quad 100$

$(3, 7) \quad - \quad 130$

$(5, 10) \quad - \quad 200$

### \* Marginal utility (of X, of Y)

$$u = u(x, y)$$

$$MU_x = \frac{\Delta u(x, y)}{\Delta x} \left( \frac{\partial u(x, y)}{\partial x} \right)$$

$$MU_y = \frac{\Delta u(x, y)}{\Delta y} \left( \frac{\partial u(x, y)}{\partial y} \right)$$

⇒ The law of Diminishing marginal utility

$$x \uparrow \quad MU_x \downarrow \left( \frac{\partial^2 u(x, y)}{\partial x^2} < 0 \right)$$

$$y \uparrow \quad MU_y \downarrow \left( \frac{\partial^2 u(x, y)}{\partial y^2} < 0 \right)$$

Any positively monotonic transformation of a utility function is also a utility function representing the same preference.

**\* Cardinal v.s. Ordinal utility analysis**

EX: x : # of toast

y: # of ham

$$u(x, y) = \min\left\{\frac{x}{3}, \frac{y}{2}\right\} \xrightarrow[\text{transformation}]{\text{positively monotonic}} \min\left\{\frac{x}{3}, \frac{y}{2}\right\}^2 + 100$$

=> same preference.

**\* Marginal utility**

$$MU_x = \frac{\Delta u(x,y)}{\Delta x}$$

$$MU_y = \frac{\Delta u(x,y)}{\Delta y}$$

or  $\frac{\partial u(x,y)}{\partial x}$

or  $\frac{\partial u(x,y)}{\partial y}$

or  $U_x(x, y)$

or  $U_y(x, y)$

(or simple  $U_x$ )

(or simple  $U_y$ )

**\* Marginal utility is the slope of the utility function**

If more is better (assumption of nonsatiation)

$$MU_x > 0, \quad MU_y > 0$$

But “Law of Diminishing marginal utility”

$$x \uparrow, MU_x \downarrow$$

$$y \uparrow, MU_y \downarrow$$

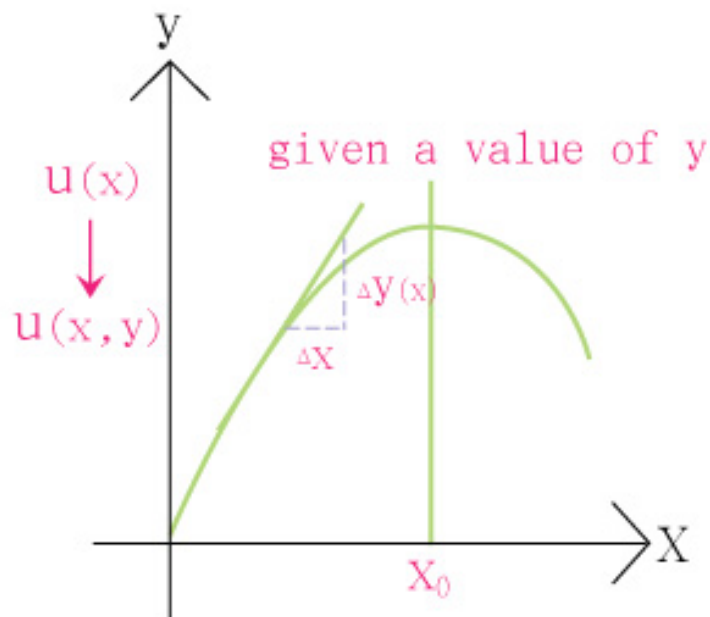


Figure 1 8:

$\{(x, y) | (x, y) \sim (x_1, y_1) \text{ for all } (x, y) \in S\}$   
 Given  $(x_1, y_1) \in S$ , we have total utility  
 $u(x_1, y_1) : \{(x, y) | u(x, y) = u(x_1, y_1) \text{ for all } (x, y) \in S\}$

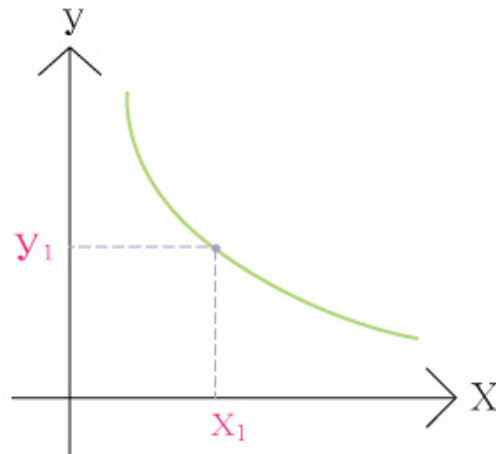


Figure 19 : Indifference curve

$$MRS_{xy} = -\frac{\Delta y}{\Delta x} \text{ (given an indifference curve)}$$

$MRS_{xy}$  depends on  $(x, y)$

$$\text{note that } \Delta u(x, y) = \frac{\Delta u(x, y)}{\Delta x} \cdot \Delta x + \frac{\Delta u(x, y)}{\Delta y} \cdot \Delta y$$

$$(du(x, y) = \frac{\partial u(x, y)}{\partial x} \cdot dx + \frac{\partial u(x, y)}{\partial y} \cdot dy)$$

$$du(x, y) = Mu_x \cdot dx + Mu_y \cdot dy$$

On an indifference curve, a change in  $X$  and  $Y$  must satisfy

$$Mu_x \cdot dx + Mu_y \cdot dy = 0$$

$$\Rightarrow -\frac{dy}{dx} = \frac{Mu_x}{Mu_y}$$

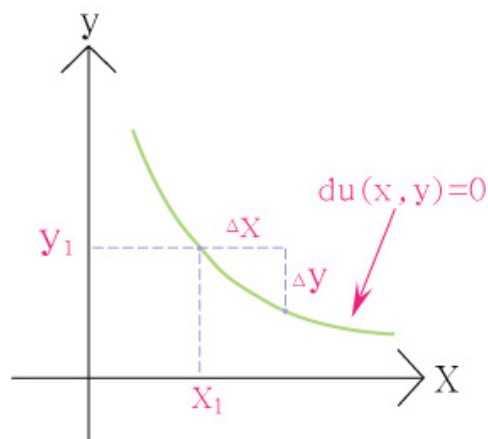


Figure 20 :

(note:  $MRS_{xy} = -\frac{\Delta y}{\Delta x}$  of an indifference curve)

$$MRS_{xy}(x, y) = \frac{Mu_x(x, y)}{Mu_y(x, y)}$$

suppose  $\begin{cases} Mu_x(x, y) \text{ is diminishing on } X \\ Mu_y(x, y) \text{ is diminishing on } y \end{cases}$  } Diminishing marginal utility.

Can we have diminishing  $MRS_{xy}$ ?

( $MRS_{xy} \downarrow$  as  $x \uparrow$  or  $y \downarrow$ )

$x \uparrow \Rightarrow Mu_x \downarrow$  (Diminishing  $Mu_x$ )

$y \downarrow \Rightarrow Mu_y \uparrow$  (stays on the same IC)

Since  $MRS_{xy} \downarrow = \frac{Mu_x \downarrow}{Mu_y \uparrow} \downarrow$  as  $x \uparrow$

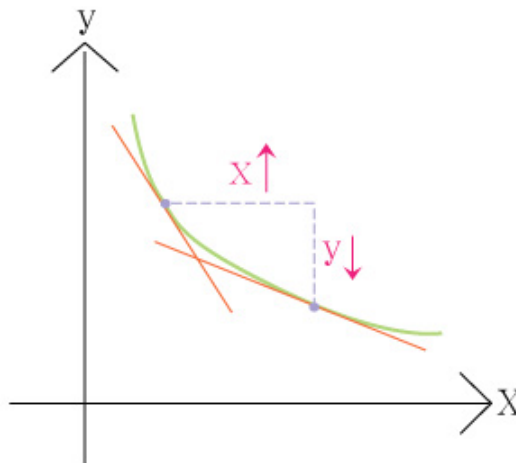


Figure 21: Diminishing  $MRS_{xy}$

$$\frac{dMRS_{xy}}{dx} > 0 ?$$

We hope  $\frac{dMRS_{xy}}{dx} < 0$ .

$Mu_x = u_x$
$Mu_y = u_y$
$\frac{\Delta Mu_x(x, y)}{\Delta x}$ or $\frac{\partial u_x}{\partial x} = u_{xx}$
$\frac{\Delta Mu_x(x, y)}{\Delta y}$ or $\frac{\partial u_x}{\partial y} = u_{xy}$
$\frac{\Delta Mu_y(x, y)}{\Delta x}$ or $\frac{\partial u_y}{\partial x} = u_{yx} = u_{xy}$
$\frac{\Delta Mu_y(x, y)}{\Delta y}$ or $\frac{\partial u_y}{\partial y} = u_{yy}$

$$\frac{dMRS_{xy}}{dx} = \frac{d\left(\frac{Mu_x}{Mu_y}\right)}{dx} = \frac{d\left(\frac{u_x}{u_y}\right)}{dx} = \frac{u_y \frac{du_x}{dx} - u_x \frac{du_y}{dx}}{u_y^2}$$

$$\left(\text{note that } \frac{du_x}{dx} \neq \frac{\partial u_x}{\partial x}\right) = \frac{u_y\left(\frac{\partial u_x}{\partial x} + \frac{\partial u_x}{\partial y} \frac{dy}{dx}\right) - u_x\left(\frac{\partial u_y}{\partial y} + \frac{\partial u_y}{\partial x} \frac{dy}{dx}\right)}{u_y^2}$$

a → c

$$\frac{\partial u_x}{\partial x}(\text{given } y)$$

$$c \rightarrow b \quad \frac{\partial u_x}{\partial x} \quad \text{and} \quad \frac{dx}{dy}$$

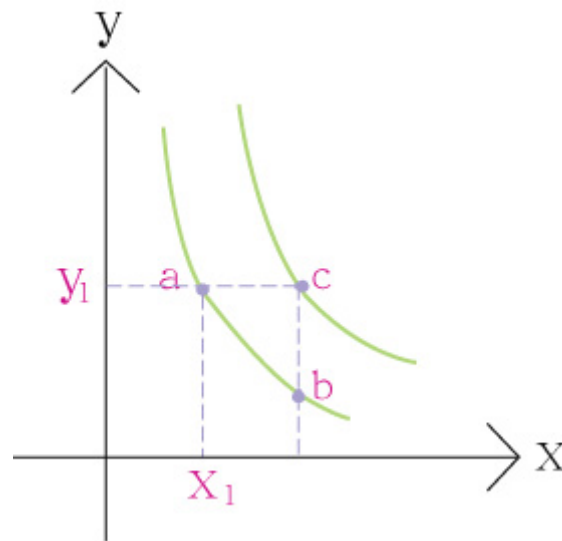


Figure 22 : Diminishing  $MRS_{xy}$

$$\left(\text{note that } -\frac{dy}{dx} = \frac{u_x}{u_y} \left( = \frac{Mu_x}{Mu_y} \right)\right)$$

$$\Rightarrow \frac{u_y\left(u_{xx} - u_{xy} \frac{u_x}{u_y}\right) - u_x\left(u_{yx} - u_{yy} \frac{u_x}{u_y}\right)}{u_y^2}$$

$$\Rightarrow \frac{u_y^2\left(u_{xx} - u_{xy} \frac{u_x}{u_y}\right) - u_x u_y\left(u_{yx} - u_{yy} \frac{u_x}{u_y}\right)}{u_y^3}$$

$$\Rightarrow \frac{u_y^2 u_{xx} - 2u_x u_y u_{xy} + u_x^2 u_{yy}}{u_y^3} < 0$$

none satisfaction  $u_x, u_y > 0$

$\left. \begin{matrix} u_{xx} < 0 \\ u_{yy} < 0 \end{matrix} \right\}$  Diminishing  $Mu_x, Mu_y$

Diminishing marginal utility is not sufficient to imply diminishing  $MRS_{xy}$ , we need

to know  $u_{xy} > 0$

### \* Budget Constraint

$X, Y$  Quantity:  $x, y$  price:  $P_x, P_y$  income:  $m$

Expenditure of  $(x, y) = P_x \cdot x + P_y \cdot y$

Budget constraint:  $\{(x, y) | P_x \cdot x + P_y \cdot y \leq m\}$

Budget line:  $\{(x, y) | P_x \cdot x + P_y \cdot y = m\}$

$$P_x \cdot x + P_y \cdot y = m$$

$$P_y \cdot y = m - P_x \cdot x$$

$$y = \frac{m}{P_y} - \frac{P_x \cdot x}{P_y}$$

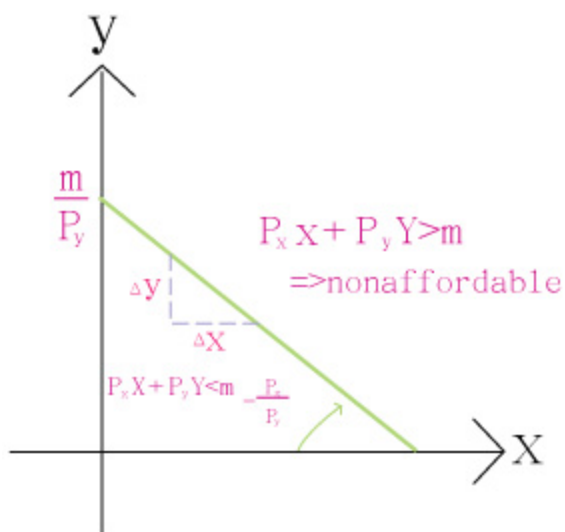


Figure 23 : Budget constraint

$MRS_{xy} = -\frac{\Delta y}{\Delta x}$  | on an indifference curve = subject exchange rate.

$\frac{P_x}{P_y} = -\frac{\Delta y}{\Delta x}$  | on an budget line = object exchange rate.

1. 所得(m)改變,  $m \uparrow$

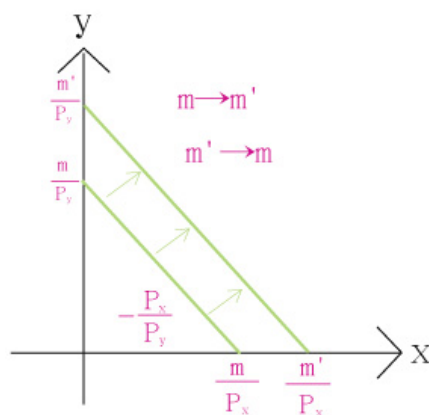


Figure 24 : Budget constraint when income change

2.  $P_x, P_y$  chang  
 $P_x \uparrow, P_y$  fixed,  $m$  fixed

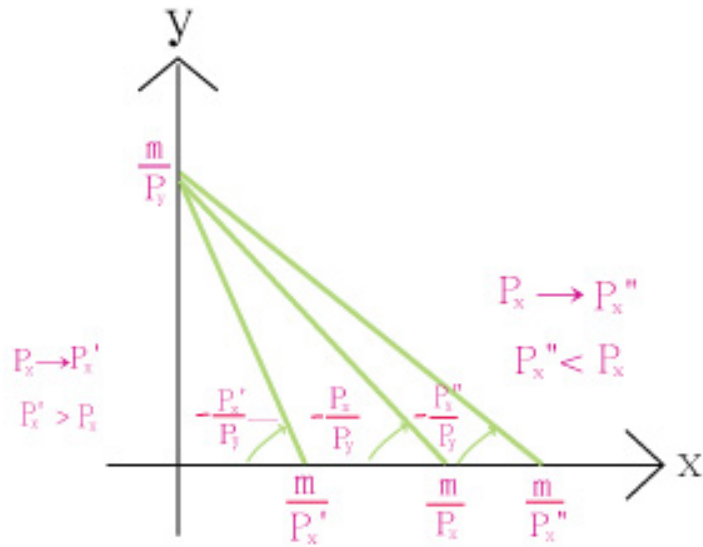


Figure 25 : Budget constraint when price of X change (increase)

**\*Special case**

1. Quantity Discount on X

$$\begin{cases} X \leq X_0, P_x \\ X > X_0, \frac{P_x}{2} \end{cases}$$

$m$ : income  
 $P_y$ : Price of good Y } as usual

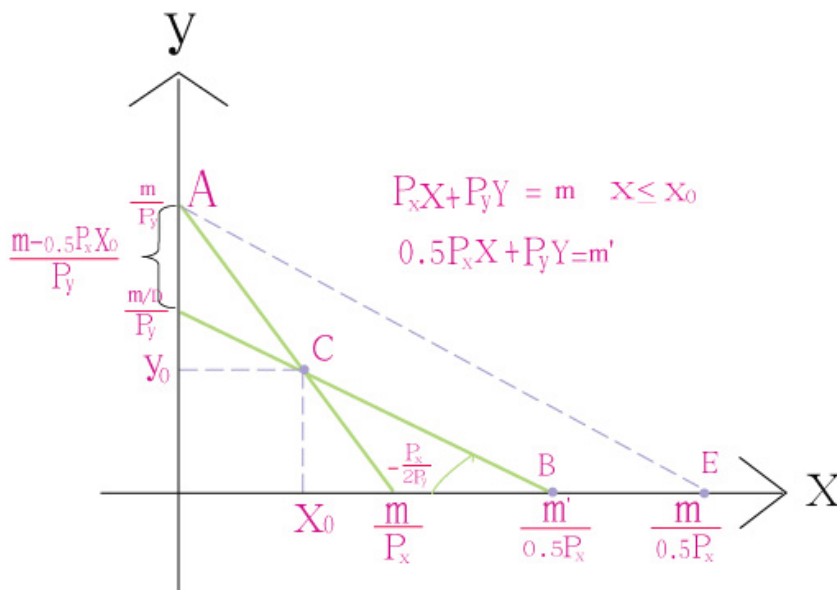


Figure 26 : Budget constraint with special case

$$y_0 = \frac{m - P_x X_0}{P_y}$$

$(x_0, y_0)$  is on D, B

Price of X =  $0.5 P_x$   
 $= P_y$  } on D, B

income =  $m'$

$$0.5 P_x X_0 + P_y \frac{m - P_x X_0}{P_y} = m'$$

$$0.5 P_x X_0 + m - P_x X_0 = m'$$

$$m - 0.5 P_x X_0 = m'$$

$$m - m' = 0.5 P_x X_0$$

$$\Rightarrow \text{Distance between A.D} = \frac{m - 0.5 P_x X_0}{P_y}$$

$$\Rightarrow \text{D.B budget line} = \{(x, y) | 0.5 P_x X + P_y Y = m - 0.5 P_x X_0\}$$

$$X > X_0$$

## 2. Quota on X

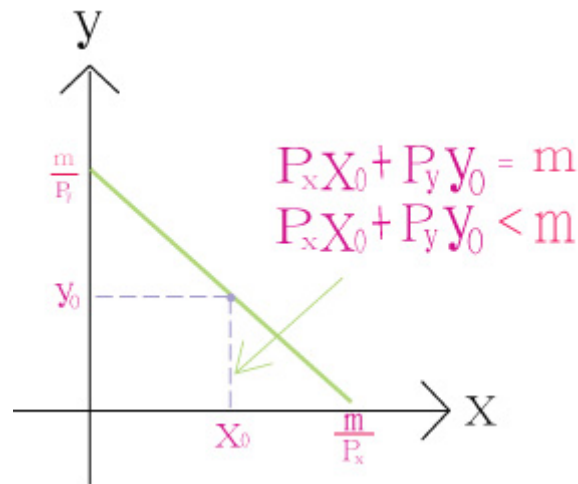


Figure 27: Budget constraint with quota

## 3. WIC (Woman, infant, children)

Food coupon

$X_0$ : good X of food coupon



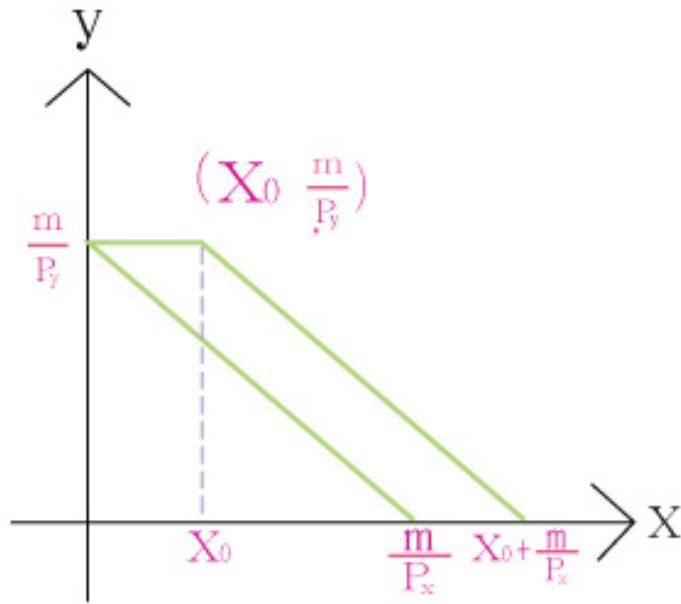


Figure 28 : Budget constraint with food coupon

4. Endowment 稟賦

$$(x_0, y_0) \sim m = P_x x_0 + P_y y_0$$

$$P_x \uparrow, P_x \rightarrow P_x', P_x' > P_x$$

$$m' = P_x' X_0 + P_y Y_0$$

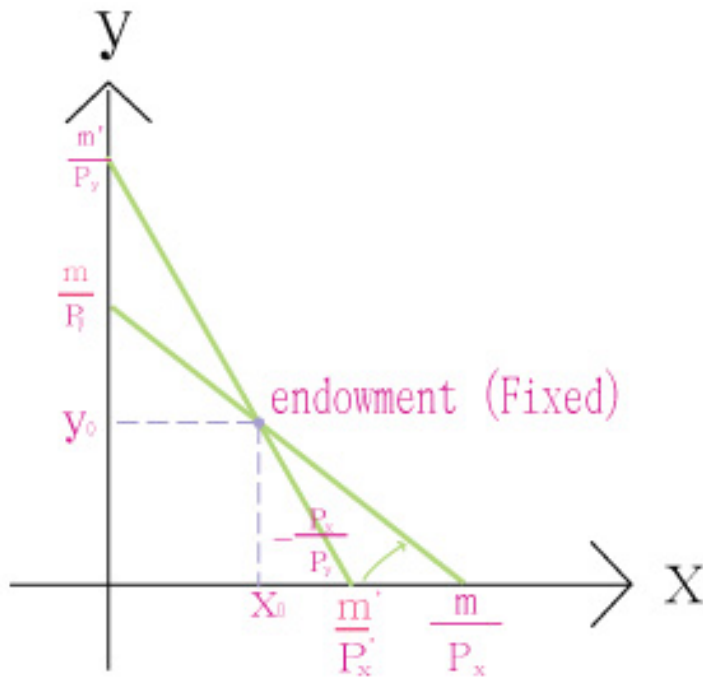


Figure 29 : Budget constraint with endowment

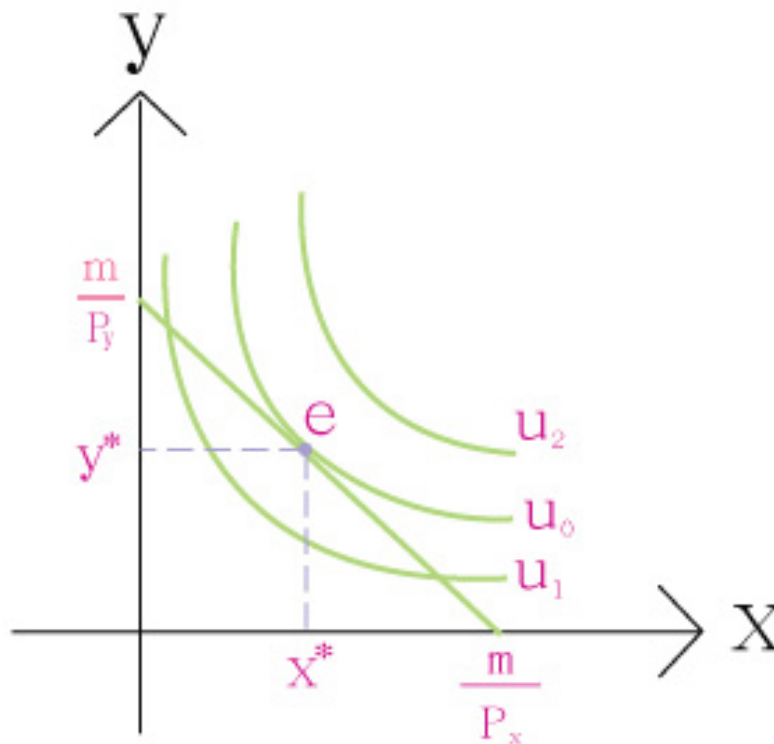


Figure 30: Interior solution of consumer equilibrium

### \* Consumer equilibrium

A consumer maximizes his or her utility subjected to his/her budget constraint.  $(X^*, Y^*)$  is a consumer equilibrium where indifference curve is tangent to the budget line (indifference curve touches the budget line at e) or slope of the indifference curve at e = slope of the budget line.

$$\Rightarrow MRS_{xy}(X^*, Y^*) = \frac{P_x}{P_y}$$

or

$$\textcircled{c} \text{ one more condition: } P_x x^* + P_y y^* = m$$

corner solution 角解

$$e: x^* > 0, y^* = 0$$

$$\text{or } x^* = 0, y^* = 0$$

$$P_x x^* + P_y y^* = m$$

$$P_x x^* = m, x^* = \frac{m}{P_x}$$

$$x^* = \frac{m}{P_x}, y^* = 0, \text{ corner solution at e.}$$

$$MRS_{xy} \geq \frac{P_x}{P_y}$$

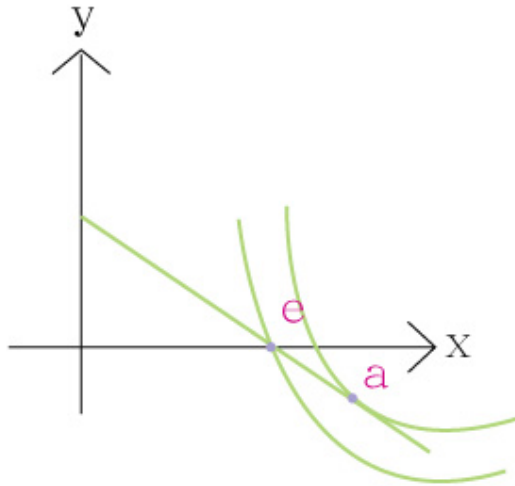


Figure 31 : Corner solution of consumer equilibrium

another corner solution:

$$x^* = 0, y^* = \frac{m}{P_y}, MRS_{xy} \leq \frac{P_x}{P_y}$$

**\* In the interior solution case:**

$$\text{if } MRS_{xy} > \frac{P_x}{P_y}$$

subject change object exchange rate

(主觀)個人偏好 (客觀)價錢比

$$\Rightarrow x \uparrow, y \downarrow$$

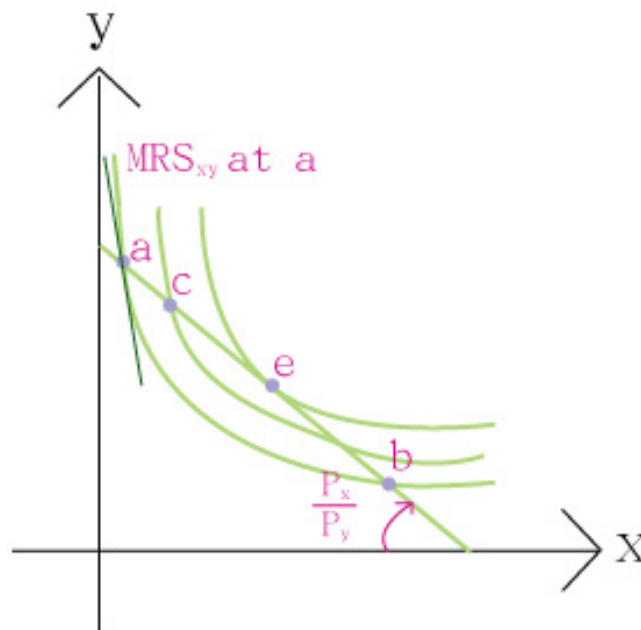


Figure 32 :

a→c

c has more X => c is better than a.

c→e

$$MRS_{xy} = \frac{P_x}{P_y}$$

同理,  $MRS_{xy} < \frac{P_x}{P_y} \Rightarrow x \downarrow, y \uparrow$

### \* WIC case

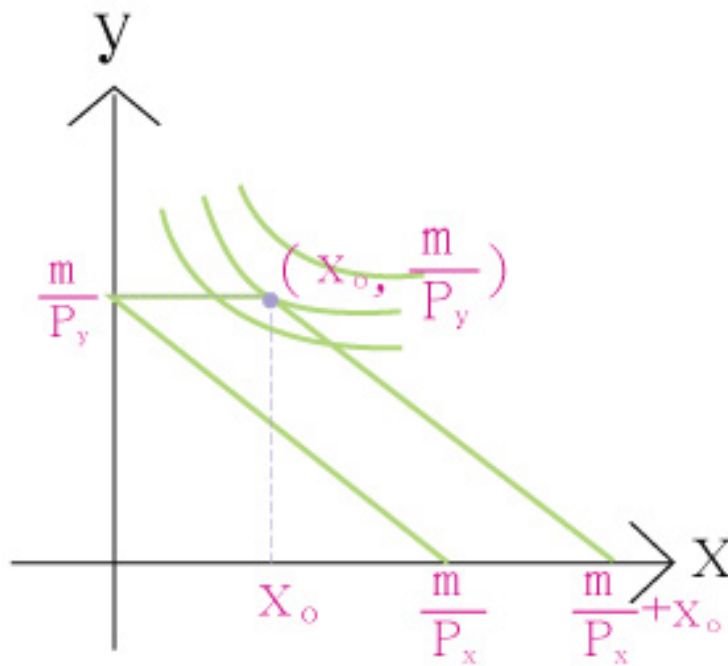


Figure 33 : Consumer equilibrium with food coupon's type budget constraint

### \* X and Y are perfect complements

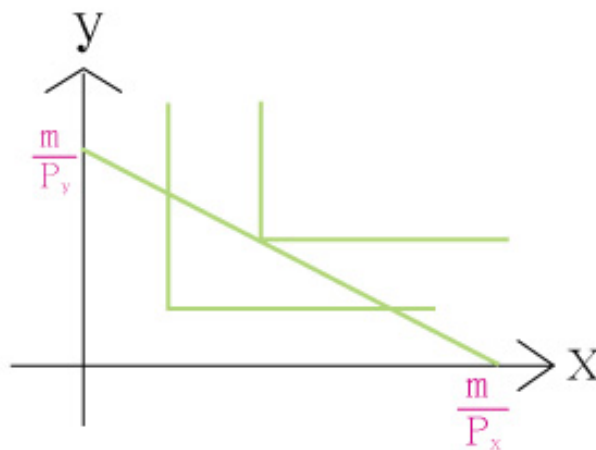


Figure 34 : Interior solution under the preference is perfect complements

**\* To max  $u(x, y)$  s.t  $P_x \cdot x + P_y \cdot y = m$**

$u(x, y)$  is some continuously differentiable function

How to solve the consumer's problem?

⇒ General problem: max  $f(x, y)$  s.t.  $g(x, y) = 0$   
(min)

$$\mathcal{L}(x, y, \lambda) = u(x, y) + \lambda(m - P_x X - P_y Y) \quad \dots \text{Lagrange multiplier method}$$

$$= f(x, y) + \lambda g(x, y)$$

constrained problem → non-constrained problem and apply FOC to the non- constrained problem.

$$\phi \quad \frac{\partial \mathcal{L}(x, y, \lambda)}{\partial x} = \frac{\partial (u(x, y) + \lambda(m - P_x X - P_y Y))}{\partial x} = \frac{\partial u(x, y)}{\partial x} - \lambda P_x = 0$$

$$\Rightarrow \frac{\partial u(x, y)}{\partial x} = \lambda P_x \quad \dots \phi'$$

$$\phi \quad \frac{\partial \mathcal{L}(x, y, \lambda)}{\partial y} = \frac{\partial (u(x, y) + \lambda(m - P_x X - P_y Y))}{\partial y} = \frac{\partial u(x, y)}{\partial y} - \lambda P_y = 0$$

$$\Rightarrow \frac{\partial u(x, y)}{\partial y} = \lambda P_y \quad \dots \phi''$$

$$\phi \quad \frac{\partial \mathcal{L}(x, y, \lambda)}{\partial \lambda} = \frac{\partial (u(x, y) + \lambda(m - P_x X - P_y Y))}{\partial \lambda} = m - P_x x - P_y y = 0 \quad \dots \phi'''$$

budget constraint

$$\phi' / \phi'' = \frac{Mu_x}{Mu_y} = \frac{P_x}{P_y} \quad \dots \phi'''$$

$$MRS_{xy} = \frac{Mu_x}{Mu_y}$$

$$\phi \quad MRS_{xy} = \frac{Mu_x}{Mu_y} = \frac{P_x}{P_y}$$

在同樣的\$1 上比較

$$\frac{Mu_x}{P_x} = \frac{Mu_y}{P_y} \Rightarrow \frac{Mu_x}{P_x} = \frac{\frac{\Delta u(x, y)}{\Delta x}}{\frac{\Delta \text{expenditure}}{\Delta x}}$$

### \* Special case

1.  $X$  and  $Y$  are perfect complements. 3 units of  $X$  is always consumed with 2 units of  $Y$  in fixed proportion.  $P_x = \$2, P_y = \$5, m = \$80$ .

$$u(x, y) = \min\left\{\frac{x}{3}, \frac{y}{2}\right\}$$

$$\text{Optimal combination of } X \& Y: \frac{x}{3} = \frac{y}{2} \Rightarrow \frac{y}{x} = \frac{2}{3}$$

$$2x + \frac{10}{3}x = 80$$

$$\frac{16}{3}x = 80$$

$$x^* = 15, y^* = 10$$

Generalized to  $\min\left\{\frac{x}{a}, \frac{y}{b}\right\} \rightarrow$  最不浪费的比例

$$\text{s.t. } P_x x + P_y y = m$$

- Ex.  $X$  and  $Y$  are perfect complements. A consumer always uses 3 units of  $X$  with 2 units of  $Y$  in the fixed proportion.

$$u(x, y) = \min\left\{\frac{x}{3}, \frac{y}{2}\right\} \Rightarrow u(x, y) = \min\left\{\frac{x}{a}, \frac{y}{b}\right\}$$

$$\max u(x, y) = \min\left\{\frac{x}{3}, \frac{y}{2}\right\}$$

$$\text{s.t. } P_x x + P_y y = m$$

$$\frac{x}{a} = \frac{y}{b} \Rightarrow y = \frac{b}{a}x$$

$$\text{budget constraint: } P_x x + P_y y = m$$

$$P_x x + P_y \frac{b}{a}x = m$$

$$\left(P_x + P_y \frac{b}{a}\right)x = m$$

$$x = \frac{m}{P_x + P_y \frac{b}{a}}$$

$$P_x = \$2, P_y = \$5$$

$$a = 3, b = 2, m = 80$$

$$x^* = \frac{am}{aP_x + bP_y} = 15$$

$$y^* = \frac{b}{a} \frac{am}{aP_x + bP_y} = \frac{bm}{aP_x + bP_y} = 10$$

Ex. Cobb-Douglas utility function

$$u(x, y)_{\text{total utility}} = x^\alpha y^\beta, \alpha, \beta > 0$$

$$Mu_x = \frac{\partial u(x, y)}{\partial x} = \frac{\partial x^\alpha y^\beta}{\partial x} = \alpha x^{\alpha-1} y^\beta > 0 \quad \text{no satiation point (no bliss point)}$$

$$Mu_y = \frac{\partial u(x, y)}{\partial y} = \frac{\partial x^\alpha y^\beta}{\partial y} = \beta x^\alpha y^{\beta-1} > 0$$

$$\frac{\partial Mu_x}{\partial x} = \alpha(\alpha - 1)x^{\alpha-2} y^\beta \Rightarrow \alpha < 1$$

$$\frac{\partial Mu_y}{\partial y} = \beta(\beta - 1)x^\alpha y^{\beta-2} \Rightarrow \beta < 1 \rightarrow \text{Diminishing Marginal utility}$$

$$MRS_{xy} = \frac{Mu_x}{Mu_y} = \frac{\alpha x^{\alpha-1} y^\beta}{\beta x^\alpha y^{\beta-1}} = \frac{\alpha y}{\beta x} \rightarrow (x \text{ 越大, } y \text{ 越小}) \Rightarrow \frac{dMRS_{xy}}{dx} < 0$$

For any  $\alpha, \beta > 0$  and for all  $x$  and  $y$

$$\frac{dMRS_{xy}}{dx} < 0$$

i.e.  $MRS_{xy}$  is diminishing (with  $x$ )

i.e. indifference curve is always convex

$$\text{In equilibrium, } MRS_{xy} = \frac{P_x}{P_y}$$

$$\frac{\alpha y}{\beta x} = \frac{P_x}{P_y}$$

$$P_y y (\text{expenditure on } Y) = \frac{\beta}{\alpha} P_x x (\text{expenditure on } X)$$

$$P_x x + P_y y = m$$

$$P_x x + \frac{\beta}{\alpha} P_x x = m$$

$$\frac{\alpha + \beta}{\alpha} P_x x = m \Rightarrow e_x (\text{expenditure of } x) = P_x x = \frac{\alpha}{\alpha + \beta} m (\text{short of } e_x)$$

$$e_y (\text{expenditure of } y) = P_y y = \frac{\beta}{\alpha + \beta} m (\text{short of } e_y)$$

$$x^* = \frac{\alpha}{\alpha + \beta} \frac{m}{P_x}$$

$$y^* = \frac{\beta}{\alpha + \beta} \frac{m}{P_y}$$